



# COBCOE

The British business organisation  
supporting international trade  
across Europe

British chambers of commerce,  
business associations and  
business groups



## ABOUT US

COBCOE is a not-for-profit membership organisation. Our members are British chambers of commerce, business associations and business groups located across Europe.

With members in more than 35 European countries, whose combined membership now stands at around 12,000 businesses, we represent a unique pan-European network of trusted organisations. A further 50 chambers of commerce and business organisations based in the UK and around the world are affiliated to COBCOE.

Acting as an umbrella organisation, we work with our members, affiliates and corporate partners to remove barriers to international trade and business. We do this by focusing on the following areas:

### International trade support

Through the Make Europe Work! programme, we have developed a range of services, engaged with service providers and created a support scheme from our network. We also publish a magazine and are compiling a knowledge bank. We organise events and can also organise delegations to and from the UK.

### Representation and thought leadership

These initiatives aim to ensure that the voice of European business is heard by legislators and negotiators, and that negotiators on both sides are aware of the realities of existing business relationships in order to protect them.

### Creating business opportunities and value to chamber members

COBCOE Connects is a revolutionary new digital platform for international trade launched in 2016, and still in development. It links chambers of commerce online so that businesses can find trusted contacts in new markets that are matched to their individual needs.

We also provide bespoke services for individual businesses and membership organisations, including: event management, providing relevant, intelligent and efficiently managed events; consultancy for chambers; Training Academy offering tailor-made courses; and market research to identify business opportunities in new markets.

## OUR MEMBERS

Austro-British Chamber  
British Chamber of Commerce in Belgium  
British Bulgarian Business Association  
British Croatian Business Club  
British Business Chamber Croatia  
Cyprus-UK Business Association  
British Chamber of Commerce in the Czech Republic  
British-Estonian Chamber of Commerce  
British and Commonwealth Chamber of Commerce in Finland  
Finnish-British Trade Association  
Franco-British Chamber of Commerce and Industry  
Gibraltar Chamber of Commerce  
British Hellenic Chamber of Commerce  
British Chamber of Commerce in Hungary  
British-Icelandic Chamber of Commerce  
British Irish Chamber of Commerce  
Israel-Britain Chamber of Commerce  
British Chamber of Commerce for Italy  
British Chamber of Commerce in Latvia  
British Chamber of Commerce in Lithuania  
British Chamber of Commerce for Luxembourg  
Netherlands British Chamber of Commerce  
British-Norwegian Chamber of Commerce  
British Polish Chamber of Commerce  
British-Portuguese Chamber of Commerce  
British Romanian Chamber of Commerce  
Russo-British Chamber of Commerce  
British Serbian Chamber of Commerce  
British Chamber of Commerce in the Slovak Republic  
British Slovenian Chamber of Commerce  
British Chamber of Commerce in Spain  
British-Swedish Chamber of Commerce  
British-Swiss Chamber of Commerce  
British-Ukrainian Chamber of Commerce  
Thames Valley Chamber of Commerce (UK)  
Hertfordshire Chamber of Commerce and Industry (UK)

*As of 23 October 2017*

## COBCOE CONNECTS

We believe that trust is the most important aspect of successful business relationships. We also believe that it should be quicker and easier for businesses to find partners in new markets.

This is why British chambers are joining COBCOE Connects – the new business development platform moderated by local experts – to provide a unique element of trust.

COBCOE Connects gives you access to:

- Trusted business contacts interested in developing new relationships
- A simple way to access new opportunities

- A platform moderated by local experts, ready to help you find new opportunities and reach new business contacts

You can sign up for a free trial and get in touch with your local moderator to explore your growth opportunities and reach your potential.

<https://cobcoe.tiao.world/signup>

### A unique personal touch

COBCOE Connects combines the best of technology with the expertise of respected business organisations. It's moderated by local chambers and organisations with in-depth knowledge of the local markets and/or sectors, who can offer follow-on support.

## REPRESENTATION AND THOUGHT LEADERSHIP

COBCOE is widely recognised as an effective voice for European business. In 2015, our **Evolving Europe** research report put calls for EU reform into the spotlight and gained considerable interest from the media and official bodies.

Following the UK EU referendum, we launched our Brexit Ambition project to make negotiators and governments aware of business realities in the hope that Brexit will result in a stable economic outcome. The project has been supported by Hogan Lovells, the international law firm.

We researched the complex business relationships that underpin the European economy. Around 1,000 businesses were involved through multi-lingual surveys and structured roundtable discussions in 18 countries (shown in the map above).

Our report, **Brexit – the Voices of European Business**, published in September 2017, has been presented to negotiators and business leaders around Europe and has received media coverage across the continent.

To read COBCOE's research reports, or to get involved in our Brexit Ambition project, please go to:

[www.cobcoe.eu/publications/](http://www.cobcoe.eu/publications/)



We believe that trust is the most important aspect of a successful business relationship



Trusted business contacts around the world, matched to your needs



## REACH YOUR BUSINESS GOALS WITH US

Would you like access to leading business communities in international markets? We rely on corporate partners to support our work. If you'd like to develop strategy, presence and awareness throughout Europe or within specific regions, our partnership programme is based on mutual support so we can work together to achieve goals of common interest.

Our leading strategic partner is Jaguar Land Rover and there's a range of partnership levels to suit different budgets and objectives. Please contact us or visit our website to find out more.

## CONTACT US

If you'd like to explore the possibilities for finding new markets, suppliers or services, please get in touch. You'll find all our members' contact details on our website, plus information about our services, projects and partnership opportunities, along with our latest news and key events taking place across our network.

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